

PENNSYLVANIA OCCUPATIONAL WAGES: Lehigh Valley Investment Work Area

Includes: Lehigh and Northampton Counties

Period: 2009

SOC Code	Occupational Title	Total Employment	Entry Annual Wage	Average Annual Wage	Median Annual Wage	Experienced Annual Wage	Average Hourly Wage
0	TOTAL OCCUPATIONS	279,740	\$19,721	\$40,882	\$32,649	\$51,461	\$19.66
110000	MANAGEMENT OCCUPATIONS	10,920	\$47,004	\$93,284	\$81,404	\$116,427	\$44.85
111000	TOP EXECUTIVES	3,550	\$46,659	\$104,612	\$86,524	\$133,585	\$50.29
111011	CHIEF EXECUTIVES	970	\$65,990	\$139,408	\$120,248	\$176,117	\$65.88
111021	GEN'L MGRS	2,400	\$50,126	\$96,591	\$82,713	\$119,823	\$46.44
112000	ADV/MKTG/PROMO/PR/SALES MGRS	970	\$55,696	\$105,763	\$94,437	\$130,794	\$50.84
112021	MARKETING MGRS	270	\$60,771	\$116,964	\$102,245	\$145,062	\$56.24
112022	SALES MGRS	500	\$62,048	\$109,480	\$96,508	\$133,199	\$52.64
112031	PR MGRS	160	\$42,010	\$82,895	\$77,105	\$103,335	\$39.85
113000	OPERATIONS SPECIALTIES MGRS	2,710	\$51,432	\$92,488	\$84,948	\$113,015	\$44.46
113011	ADMIN SVCS MGRS	440	\$38,021	\$67,180	\$57,442	\$81,760	\$32.30
113021	COMPUTER & IS MGRS	430	\$68,760	\$107,426	\$96,639	\$126,759	\$51.65
113031	FINANCIAL MGRS	880	\$49,303	\$92,268	\$83,745	\$113,748	\$44.36
113041	COMP/BENEFITS MGRS	90	\$64,779	\$111,533	\$100,417	\$134,907	\$53.62
113049	HR MGRS, OTHER	120	\$72,813	\$123,933	\$90,869	\$149,498	\$59.59
113051	PRODUCTION MGRS	370	\$57,151	\$87,112	\$86,506	\$102,096	\$41.88
113061	PURCHASING MGRS	150	\$59,607	\$87,795	\$88,995	\$101,888	\$42.21
113071	TRANS/DIST MGRS	180	\$56,171	\$101,770	\$88,106	\$124,574	\$48.93
119000	MGRS, OTHER	3,690	\$43,683	\$79,695	\$72,752	\$97,698	\$38.32
119021	CONSTRUCTION MGRS	310	\$60,305	\$94,484	\$82,152	\$111,569	\$45.42
119031	EDU ADMINS, PRE-SCHOOL	140	\$24,943	\$34,014	\$30,517	\$38,544	\$16.35
119032	EDU ADMINS, ELEM & SECOND	370	\$66,513	\$85,205	\$86,386	\$94,553	
119033	EDU ADMINS, PS	370	\$43,781	\$85,824	\$67,161	\$106,848	\$41.26
119041	ENGR MGRS	250	\$75,648	\$118,799	\$101,834	\$140,369	\$57.11
119111	MEDICAL MGRS	860	\$51,826	\$81,890	\$73,407	\$96,926	\$39.37
119121	NAT SCI MGRS	60	\$65,515	\$121,975	\$101,735	\$150,210	\$58.64
119131	POSTMASTERS	30	\$48,400	\$62,603	\$62,820	\$69,700	\$30.09
119141	PROPERTY MGRS	50	\$37,076	\$55,034	\$51,650	\$64,016	\$26.46
119151	SOCIAL SVC MGRS	270	\$31,900	\$55,263	\$48,763	\$66,950	\$26.57



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119199	MGRS, OTHER	330	\$48,750	\$81,987	\$71,533	\$98,600	\$39.41
130000	BUSINESS/FINANCIAL OPS SPECIALISTS	10,610	\$37,152	\$61,364	\$54,756	\$73,473	\$29.51
131000	BUSINESS OPS SPECIALISTS	6,020	\$37,132	\$59,876	\$53,605	\$71,242	\$28.78
131023	PURCH AGENTS, OTHER	480	\$38,946	\$55,238	\$52,679	\$63,375	\$26.55
131041	COMPLIANCE OFFICERS	330	\$28,765	\$47,025	\$40,678	\$56,153	\$22.61
131051	COST ESTIMATORS	380	\$39,482	\$66,274	\$61,642	\$79,662	\$31.86
131071	EMPL/RECRUIT/PLACEMENT SPECIALISTS	580	\$36,661	\$52,747	\$48,222	\$60,786	\$25.36
131072	COMP/BENEFITS SPECIALISTS	280	\$34,291	\$54,672	\$52,963	\$64,859	\$26.29
131073	TRAINING/DEVELOPMENT SPECIALISTS	390	\$32,902	\$49,516	\$49,188	\$57,824	\$23.81
131079	HR SPECIALISTS, OTHER	460	\$39,118	\$57,019	\$48,999	\$65,970	\$27.41
131081	LOGISTICIANS	120	\$44,760	\$58,610	\$57,597	\$65,533	\$28.18
131111	MANAGEMENT ANALYSTS	830	\$40,389	\$79,653	\$65,089	\$99,283	\$38.29
131121	MEETING/CONVENTION PLANNERS	60	\$22,820	\$40,457	\$37,963	\$49,273	\$19.45
131199	BUSINESS SPECIALISTS, OTHER	790	\$37,008	\$61,927	\$54,791	\$74,395	\$29.77
132000	FINANCIAL SPECIALISTS	4,600	\$37,279	\$63,318	\$56,449	\$76,340	\$30.44
132011	ACCOUNTANTS	2,470	\$42,372	\$65,118	\$57,643	\$76,497	\$31.31
132031	BUDGET ANALYSTS	90	\$41,784	\$65,123	\$61,023	\$76,788	\$31.31
132041	CREDIT ANALYSTS	80	\$39,431	\$54,029	\$47,184	\$61,331	\$25.97
132072	LOAN OFFICERS	470	\$30,260	\$57,084	\$53,277	\$70,500	\$27.44
132081	TAX EXAMINERS	160	\$19,988	\$45,774	\$43,191	\$58,660	\$22.00
150000	COMPUTER & MATH OCCUPATIONS	4,720	\$39,620	\$67,211	\$62,827	\$81,001	\$32.31
151000	COMPUTER SPECIALISTS	4,510	\$39,377	\$65,780	\$61,976	\$78,985	\$31.63
151021	COMPUTER PROGRAMMERS	640	\$47,317	\$71,521	\$71,250	\$83,628	\$34.39
151032	SYSTEMS SOFTWARE ENGRS	430	\$55,048	\$85,675	\$84,434	\$100,987	\$41.19
151041	COMPUTER SUPPORT SPECIALISTS	850	\$30,545	\$43,781	\$42,196	\$50,399	\$21.05
151051	SYSTEMS ANALYSTS	650	\$44,088	\$63,917	\$61,358	\$73,827	\$30.73
151061	DATABASE ADMINS	220	\$38,034	\$60,781	\$58,307	\$72,154	\$29.22
151071	NETWORK ADMINS	740	\$38,937	\$62,377	\$60,406	\$74,097	\$29.99
151099	COMPUTER SPECIALISTS, OTHER	150	\$35,957	\$57,733	\$55,070	\$68,620	\$27.76



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170000	ARCHITECTS & ENGINEERS	4,200	\$39,675	\$63,627	\$60,113	\$75,605	\$30.59
171000	ARCHITECTS & SURVEYORS	360	\$38,722	\$64,403	\$59,257	\$77,248	\$30.96
171022	SURVEYORS	110	\$28,452	\$47,869	\$51,475	\$57,578	\$23.02
172000	ENGINEERS	2,130	\$53,966	\$76,391	\$70,757	\$87,604	\$36.72
172051	CIVIL ENGRS	500	\$52,639	\$70,632	\$69,011	\$79,636	\$33.96
172071	ELECTRICAL ENGRS	200	\$54,560	\$77,054	\$74,552	\$88,306	\$37.05
172072	ELECTRONICS ENGRS	80	\$51,538	\$72,448	\$67,130	\$82,905	\$34.83
172081	ENVIRONMENTAL ENGRS	80	\$56,998	\$82,111	\$82,525	\$94,666	\$39.48
172112	INDUSTRIAL ENGRS	490	\$52,337	\$78,154	\$75,855	\$91,066	\$37.57
172131	MATERIALS ENGRS	110	\$60,243	\$83,434	\$71,597	\$95,029	\$40.11
172141	MECHANICAL ENGRS	300	\$54,473	\$83,280	\$76,237	\$97,687	\$40.04
173000	DRAFT/ENGR/MAP TECHS	1,720	\$33,768	\$47,592	\$45,245	\$54,509	\$22.88
173011	ARCHITECTURAL/CIVIL DRAFTERS	370	\$34,902	\$44,529	\$41,975	\$49,346	\$21.41
173012	ELECTRICAL/ELECTRONIC DRAFTERS	40	\$39,350	\$55,823	\$51,785	\$64,060	\$26.84
173013	MECHANICAL DRAFTERS	200	\$33,520	\$45,750	\$44,040	\$51,865	\$22.00
173022	CIVIL ENGR TECHS	120	\$29,670	\$42,985	\$41,545	\$49,645	\$20.67
190000	LIFE/PHYSICAL/SOCIAL SCIENTISTS	2,080	\$32,049	\$60,426	\$51,782	\$74,615	\$29.05
191000	LIFE SCIENTISTS	210	\$50,010	\$101,935	\$83,379	\$127,900	\$49.01
192000	PHYSICAL SCIENTISTS	320	\$39,551	\$68,421	\$57,864	\$82,850	\$32.89
192031	CHEMISTS	190	\$38,383	\$63,228	\$54,491	\$75,654	\$30.40
192041	ENVRNL SCIENTISTS	50	\$39,704	\$63,208	\$57,816	\$74,960	\$30.39
193000	SOCIAL SCIENTISTS	930	\$34,740	\$61,080	\$57,093	\$74,250	\$29.36
193021	MARKET RESEARCH ANALYSTS	540	\$33,867	\$57,914	\$55,531	\$69,939	\$27.84
193031	CLINIC/SCHOOL PSYCHOLOGISTS	210	\$41,940	\$71,679	\$64,140	\$86,551	\$34.46
193039	PSYCHOLOGISTS, OTHER	40	\$58,940	\$77,945	\$83,155	\$87,455	\$37.48
193051	URBAN/REGIONAL PLANNER	80	\$36,413	\$53,419	\$51,923	\$61,925	\$25.68
194000	LIFE/PHYSICAL/SOCIAL SCIENCE TECHS	610	\$27,277	\$41,040	\$37,820	\$47,930	\$19.73
194031	CHEMICAL TECHS	170	\$32,404	\$48,096	\$48,116	\$55,943	\$23.12
194091	ENVRNL SCIENCE & PROTECTION TECHS	30	\$27,933	\$42,560	\$41,213	\$49,873	\$20.46



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210000	COMMUNITY & SOCIAL SVC WRKRS	4,730	\$24,933	\$38,720	\$35,062	\$45,617	\$18.61
211000	COUNSELORS & SOCIAL WRKRS	4,530	\$25,155	\$38,698	\$35,137	\$45,476	\$18.61
211011	SUBSTANCE ABUSE COUNSELORS	230	\$27,321	\$37,197	\$33,832	\$42,133	\$17.88
211012	EDU/VOC/SCHOOL COUNSELORS	540	\$33,433	\$48,507	\$45,961	\$56,049	\$23.32
211013	MARRIAGE/FAMILY THERAPISTS	40	\$34,140	\$47,435	\$45,985	\$54,090	\$22.81
211014	MENTAL HEALTH COUNSELORS	550	\$28,515	\$41,163	\$36,706	\$47,492	\$19.79
211022	MEDICAL/HEALTH SOCIAL WRKRS	300	\$31,973	\$43,760	\$43,026	\$49,657	\$21.04
211023	MENTAL/SUBS ABUSE SOCIAL WRKRS	460	\$27,064	\$38,980	\$32,904	\$44,940	\$18.74
211093	SOCIAL/HUMAN SVC ASS'TS	830	\$18,696	\$27,204	\$25,346	\$31,457	\$13.08
212000	RELIGIOUS WRKRS	200	\$21,168	\$39,116	\$31,694	\$48,086	\$18.81
212011	CLERGY	130	\$23,313	\$41,037	\$35,075	\$49,898	\$19.73
212021	DIRECTORS, RELIGIOUS ACTIV/EDUC	70	\$20,114	\$36,866	\$30,810	\$45,241	\$17.72
230000	LEGAL WRKRS	1,120	\$43,220	\$87,178	\$72,110	\$109,163	\$41.91
232000	LEGAL SUPPORT WRKRS	370	\$35,214	\$47,768	\$48,163	\$54,049	\$22.97
232011	PARALEGALS & LAW ASS'TS	200	\$39,974	\$48,925	\$48,383	\$53,397	\$23.52
250000	EDUCATION & TRAINING WRKRS	18,360	\$26,333	\$51,788	\$48,884	\$64,518	\$24.90
251000	POSTSECONDARY TEACHERS	3,010	\$39,594	\$72,860	\$68,561	\$89,499	\$35.03
251011	BUSINESS TEACHERS, PS	180	\$36,760	\$82,333	\$64,247	\$105,117	
251022	MATH SCI TEACHERS, PS	150	\$51,300	\$74,248	\$69,392	\$85,716	
251042	BIO SCI TEACHERS, PS	160	\$54,323	\$80,965	\$78,179	\$94,281	
251052	CHEMISTRY TEACHERS, PS	80	\$52,369	\$79,585	\$74,213	\$93,195	
251063	ECONOMICS TEACHERS, PS	50	\$72,600	\$98,058	\$96,034	\$110,782	
251066	PSYCHOLOGY TEACHERS, PS	80	\$55,976	\$77,153	\$73,250	\$87,739	
251081	EDUCATION TEACHERS, PS	110	\$47,264	\$69,901	\$66,497	\$81,225	
251121	ART/DRAMA/MUSIC TEACHERS, PS	200	\$45,746	\$62,446	\$60,570	\$70,798	
251123	ENGLISH LANG/LIT TEACHERS, PS	190	\$43,066	\$65,916	\$65,857	\$77,339	
251125	HISTORY TEACHERS, PS	70	\$49,414	\$78,623	\$74,901	\$93,227	
252000	SCHOOL TEACHERS	11,340	\$33,344	\$53,761	\$52,136	\$63,969	\$25.84
252011	PRESCHOOL TEACHERS	930	\$17,615	\$22,066	\$20,552	\$24,296	\$10.61



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252012	KINDERGARTEN TEACHERS	270	\$31,149	\$50,409	\$51,685	\$60,040	
252021	ELEM SCHOOL TEACHERS	3,600	\$36,136	\$56,860	\$55,158	\$67,217	
252031	SECNDY SCHOOL TEACHERS	2,630	\$38,130	\$54,405	\$51,719	\$62,541	
252041	SPEC ED TEACHERS, PRESCHOOL/KIND	640	\$39,800	\$56,239	\$52,525	\$64,461	
252042	SPEC ED TEACHERS, MID SCHOOL	440	\$44,658	\$61,231	\$57,546	\$69,520	
252043	SPEC ED TEACHERS, SECNDY SCHOOL	470	\$42,927	\$58,655	\$55,910	\$66,519	
253000	TEACHERS & INSTRUCTORS, OTHER	630	\$23,877	\$36,803	\$35,413	\$43,275	\$17.69
253011	ADULT LIT/GED TEACHERS	120	\$33,001	\$40,713	\$39,923	\$44,568	\$19.57
253021	SELF-ENRICH EDU TEACHERS	180	\$23,033	\$37,047	\$35,907	\$44,057	\$17.81
253099	TEACHERS & INSTRUCTORS, OTHER	320	\$25,464	\$35,264	\$32,261	\$40,170	\$16.96
254000	LIBRARIANS/CURATORS/ARCHIVISTS	520	\$25,920	\$43,856	\$40,900	\$52,828	\$21.08
254021	LIBRARIANS	270	\$36,264	\$54,591	\$55,386	\$63,754	\$26.25
259000	ED/TRAIN/LIB WRKRS, OTHER	2,860	\$17,931	\$26,487	\$22,592	\$30,765	\$12.74
259031	INSTRUCTNL COORDINATORS	260	\$33,935	\$52,280	\$46,940	\$61,450	\$25.14
259041	TEACHER ASS'TS	2,500	\$17,618	\$22,729	\$21,616	\$25,284	
270000	ARTS/ENTERTN/MEDIA WRKRS	3,130	\$21,006	\$42,297	\$35,492	\$52,946	\$20.34
271000	ART & DESIGN WRKRS	1,030	\$25,393	\$45,119	\$38,556	\$54,992	\$21.69
271022	FASHION DESIGNERS	70	\$34,400	\$64,057	\$56,884	\$78,887	\$30.80
271024	GRAPHIC DESIGNERS	370	\$30,675	\$46,500	\$39,576	\$54,412	\$22.36
272000	ENTERTNRS & PERFORMERS	810	\$16,899	\$35,484	\$24,059	\$44,773	\$17.06
272012	PRODUCERS/DIRECTORS	80					\$0.00
272022	COACHES/SCOUTS	470	\$16,613	\$32,339	\$24,485	\$40,203	
273000	MEDIA/COMM WRKRS	950	\$26,062	\$47,630	\$43,112	\$58,415	\$22.90
273031	PR SPECIALISTS	410	\$31,435	\$52,797	\$47,716	\$63,476	\$25.38
273041	EDITORS	180	\$33,734	\$52,333	\$49,309	\$61,638	\$25.16
273042	TECHNICAL WRITERS	60	\$38,378	\$61,085	\$60,693	\$72,438	\$29.36
274000	MEDIA/COMM EQUIP WRKRS	330	\$21,175	\$34,930	\$30,893	\$41,810	\$16.79
274011	A/V EQUIP TECHS	80	\$25,623	\$38,418	\$35,920	\$44,823	\$18.48
274021	PHOTOGRAPHERS	150	\$19,331	\$28,940	\$28,466	\$33,745	\$13.92



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290000	HEALTH PRACTITIONERS & TECHS	19,070	\$34,260	\$65,791	\$56,160	\$81,557	\$31.63
291000	HEALTH PRACTITIONERS	10,860	\$50,578	\$83,521	\$66,238	\$99,993	\$40.15
291021	GENERAL DENTISTS	200	\$83,980	\$153,750	\$147,454	\$188,640	\$67.50
291031	DIETITIANS/NUTRITIONISTS	60	\$32,682	\$47,280	\$47,547	\$54,580	\$22.73
291041	OPTOMETRISTS	50	\$46,616	\$90,258	\$84,236	\$112,078	\$43.39
291062	FAMILY/GEN'L PRACTITIONERS	300	\$103,253	\$170,236		\$203,736	\$70.00
291069	PHYSICIANS & SURGEONS, OTHER	730	\$61,182	\$143,541	\$132,129	\$184,721	\$66.61
291071	PHYSICIAN ASS'TS	490					\$0.00
291111	RN'S	6,250	\$50,758	\$63,658	\$62,312	\$70,103	\$30.60
291122	OCCUP THERAPISTS	420	\$49,365	\$70,919	\$67,224	\$81,701	\$34.10
291123	PHYS THERAPISTS	500	\$58,816	\$75,220	\$72,536	\$83,422	\$36.16
291125	RECREATIONAL THERAPISTS	140	\$30,113	\$43,604	\$43,606	\$50,341	\$20.96
291127	SPEECH/LANG PATHOLOGISTS	350	\$57,965	\$84,477	\$79,723	\$97,728	\$40.61
292000	HEALTH TECHS	7,760	\$26,127	\$42,324	\$41,270	\$50,417	\$20.34
292021	DENTAL HYGIENISTS	530	\$41,915	\$55,024	\$57,157	\$61,578	\$26.46
292041	EMT'S/PARAMEDICS	860	\$21,237	\$30,930	\$27,807	\$35,782	\$14.87
292052	PHARMACY TECHS	710	\$18,725	\$26,895	\$26,201	\$30,982	\$12.93
292061	LPN'S	2,090	\$31,179	\$41,514	\$41,739	\$46,677	\$19.95
292071	MEDICAL RECORDS TECHS	590	\$21,439	\$31,337	\$28,357	\$36,282	\$15.06
292081	OPTICIANS	120	\$26,128	\$30,680	\$30,383	\$32,950	\$14.75
299000	HEALTH PRACTNRS/TECHS, OTHER	450	\$24,813	\$42,559	\$38,750	\$51,440	\$20.46
299091	ATHLETIC TRAINERS	110	\$30,915	\$38,099	\$37,519	\$41,683	
310000	HEALTH SUPPORT WORKERS	10,450	\$19,902	\$26,878	\$25,789	\$30,367	\$12.92
311000	NURSING/PSYCH/HOME HEALTH AIDES	6,960	\$19,206	\$24,841	\$24,235	\$27,650	\$11.94
311011	HOME HEALTH AIDES	2,630	\$18,164	\$22,396	\$21,248	\$24,511	\$10.77
311012	NURSING AIDES	4,110	\$20,925	\$26,068	\$25,432	\$28,645	\$12.53
312000	OCCUP/PHYS THERAP ASS'TS/AIDES	490	\$28,919	\$39,103	\$39,271	\$44,191	\$18.80
312021	PHYS THERAP ASS'TS	240	\$34,603	\$42,114	\$41,604	\$45,864	\$20.25
319000	HEALTH SUPPORT WRKRS, OTHER	2,990	\$22,000	\$29,625	\$28,919	\$33,438	\$14.24



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319091	DENTAL ASS'TS	530	\$25,114	\$32,489	\$32,165	\$36,175	\$15.62
319092	MEDICAL ASS'TS	1,490	\$21,761	\$27,942	\$27,746	\$31,038	\$13.43
319094	MEDICAL TRANSCRIPTIONISTS	280	\$26,185	\$33,247	\$32,845	\$36,781	\$15.98
330000	PRTECT SVC WRKRS	4,030	\$20,652	\$38,450	\$36,326	\$47,349	\$18.49
331000	SUPRS, PRTECT SVC WRKRS	190	\$40,988	\$64,244	\$65,247	\$75,879	\$30.89
331012	SUPRS, POLICE OFFICERS	120	\$49,267	\$71,340	\$73,827	\$82,370	\$34.30
333000	LAW ENFORCMNT WRKRS	1,690	\$33,660	\$47,925	\$47,500	\$55,067	\$23.04
333021	DETECTIVES	90	\$47,203	\$64,624	\$61,021	\$73,331	\$31.07
333051	POLICE OFFICERS	1,030	\$37,416	\$49,527	\$50,724	\$55,583	\$23.81
339000	PRTECT SVC WRKRS, OTHER	1,860	\$17,877	\$26,204	\$23,085	\$30,368	\$12.60
339032	SECURITY GUARDS	1,290	\$18,876	\$26,341	\$23,987	\$30,078	\$12.66
339092	LIFEGUARDS & SKI PATROL	190	\$17,601	\$22,038	\$19,501	\$24,252	\$10.59
350000	FOOD PREP/SERV WRKRS	23,550	\$16,144	\$20,686	\$18,129	\$22,959	\$9.94
351000	SUPRS, FOOD PREP/SERV WRKRS	1,540	\$23,377	\$35,056	\$31,708	\$40,897	\$16.85
351011	CHEFS	140	\$30,295	\$47,285	\$44,838	\$55,774	\$22.73
351012	SUPRS, FOOD PREP/SERV WRKRS	1,400	\$23,035	\$33,895	\$30,950	\$39,330	\$16.30
352000	COOKS/FOOD PREP WRKRS	5,650	\$17,140	\$22,012	\$20,297	\$24,446	\$10.58
352011	FAST FOOD COOKS	1,280	\$16,400	\$18,317	\$17,739	\$19,285	\$8.81
352012	INSTITUTION COOKS	860	\$18,746	\$25,944	\$25,395	\$29,551	\$12.47
352014	RESTAURANT COOKS	1,430	\$18,039	\$24,591	\$22,532	\$27,868	\$11.82
352021	FOOD PREP WRKRS	1,380	\$17,169	\$21,315	\$20,660	\$23,389	\$10.25
353000	FOOD SVC WRKRS	13,370	\$15,999	\$18,849	\$17,021	\$20,271	\$9.06
353011	BARTENDERS	1,050	\$16,371	\$20,046	\$19,134	\$21,886	\$9.64
353021	FOOD PREP & SERV WRKRS	6,240	\$15,997	\$19,008	\$17,221	\$20,512	\$9.14
353031	WAITERS/WAITRESSES	4,550	\$15,986	\$18,712	\$16,889	\$20,077	\$8.99
353041	FOOD SERVERS	370	\$16,855	\$19,631	\$18,824	\$21,016	\$9.44
359000	FOOD PREP/SERV WRKRS, OTHER	3,000	\$16,049	\$19,048	\$17,118	\$20,550	\$9.16
359011	DINING ROOM/BAR HELPERS	1,010	\$15,902	\$18,386	\$16,405	\$19,630	\$8.84
359021	DISHWASHERS	1,150	\$16,103	\$18,062	\$16,969	\$19,037	\$8.68

PENNSYLVANIA OCCUPATIONAL WAGES: Lehigh Valley Investment Work Area

Includes: Lehigh and Northampton Counties

Period: 2009

SOC Code	Occupational Title	Total Employment	Entry Annual Wage	Average Annual Wage	Median Annual Wage	Experienced Annual Wage	Average Hourly Wage
359031	HOSTS/HOSTESSES	590	\$16,619	\$20,326	\$18,401	\$22,177	\$9.77
370000	BLDG/GROUNDS MAINT WRKRS	9,250	\$18,004	\$26,133	\$23,239	\$30,195	\$12.57
371000	SUPRS, BLDG/GROUNDS MAINT WRKRS	410	\$32,709	\$45,370	\$42,253	\$51,702	\$21.81
371011	SUPRS, JANITORIAL WRKRS	240	\$32,038	\$42,385	\$41,520	\$47,556	\$20.37
371012	SUPRS, GROUNDSKEEPERS	170	\$33,424	\$49,736	\$43,931	\$57,895	\$23.91
372000	BLDG CLEANING WRKRS	7,040	\$17,794	\$24,787	\$22,321	\$28,284	\$11.91
372011	JANITORS	5,270	\$18,230	\$25,984	\$23,591	\$29,861	\$12.49
372012	MAIDS/HOUSEKEEPERS	1,670	\$17,461	\$20,321	\$19,769	\$21,743	\$9.77
373000	GROUNDS MAINT WRKRS	1,800	\$19,702	\$27,042	\$24,455	\$30,711	\$13.00
390000	PERSONAL CARE/SVC WRKRS	6,930	\$16,619	\$22,665	\$20,135	\$25,688	\$10.89
391000	SUPRS, PERSONAL CARE/SVC WRKRS	140	\$29,645	\$40,780	\$37,635	\$46,355	\$19.61
391021	SUPRS, PERSONAL SVC WRKRS	140	\$29,645	\$40,780	\$37,635	\$46,355	\$19.61
392000	ANIMAL CARE/SVC WRKRS	130	\$16,511	\$22,046	\$19,636	\$24,814	\$10.60
393000	ENTERTNM WRKRS	910	\$16,434	\$19,508	\$17,932	\$21,048	\$9.38
393091	AMUSEMENT ATTNDNTS	630	\$16,388	\$18,579	\$17,483	\$19,675	\$8.94
393093	LCKR RM ATTNDNTS	60	\$17,597	\$21,860	\$20,287	\$23,993	\$10.51
395000	PERSONAL APPEARANCE WRKRS	1,690	\$17,099	\$23,465	\$21,913	\$26,647	\$11.28
395012	HAIRSTYLISTS/COSMETOLOGISTS	1,480	\$17,304	\$23,651	\$22,150	\$26,822	\$11.37
396000	TRANS/TOURISM ATTNDNTS	130	\$16,616	\$23,526	\$17,942	\$26,981	\$11.31
399000	PERSONAL CARE/SVC WRKRS, OTHER	3,900	\$16,545	\$22,249	\$19,814	\$25,098	\$10.69
399011	CHILD CARE WRKRS	2,080	\$16,151	\$19,482	\$17,729	\$21,142	\$9.37
399021	PERSONAL/HOME CARE AIDES	470	\$19,814	\$21,715	\$21,640	\$22,667	\$10.44
399031	FITNESS/AEROBICS TEACHERS	610	\$16,961	\$25,882	\$22,859	\$30,342	\$12.44
399032	RECREATION WORKERS	450	\$18,208	\$27,643	\$23,050	\$32,363	\$13.29
410000	SALES WRKRS	30,440	\$16,817	\$35,581	\$24,267	\$44,961	\$17.11
411000	SUPRS, SALES WRKRS	2,110	\$28,402	\$54,815	\$42,364	\$68,027	\$26.35
411011	SUPRS, RETAIL WRKRS	1,650	\$26,737	\$45,403	\$38,378	\$54,736	\$21.83
411012	SUPRS, NON-RETAIL WRKRS	460	\$45,734	\$88,751	\$75,589	\$110,257	\$42.67
412000	RETAIL SALES WRKRS	19,640	\$16,465	\$23,332	\$19,476	\$26,762	\$11.21



PENNSYLVANIA OCCUPATIONAL WAGES: Lehigh Valley Investment Work Area

Includes: Lehigh and Northampton Counties

Period: 2009

SOC Code	Occupational Title	Total Employment	Entry Annual Wage	Average Annual Wage	Median Annual Wage	Experienced Annual Wage	Average Hourly Wage
412011	CASHIERS	8,130	\$16,021	\$18,154	\$17,640	\$19,220	\$8.73
412021	COUNTER CLERKS	760	\$18,015	\$25,231	\$22,142	\$28,836	\$12.13
412022	PARTS SALESPERSONS	520	\$19,176	\$29,088	\$28,256	\$34,038	\$13.98
412031	RETAIL SALESPERSONS	10,220	\$16,797	\$27,028	\$23,204	\$32,138	\$12.99
413000	SALES REPS, SVCS	2,180	\$26,315	\$55,241	\$40,518	\$69,699	\$26.55
413011	ADV SALES AGENTS	330	\$25,510	\$51,993	\$37,823	\$65,237	\$24.99
413021	INSURANCE SALES AGENTS	720	\$28,194	\$56,926	\$37,889	\$71,290	\$27.37
413031	FINANCIAL SVCS SALES AGENTS	310	\$31,485	\$76,995	\$57,850	\$99,747	\$37.02
413041	TRAVEL AGENTS	390	\$20,678	\$31,175	\$29,393	\$36,424	\$14.99
413099	SALES REPS, SVCS, OTHER	430	\$33,274	\$61,091	\$52,733	\$74,996	\$29.37
414000	SALES REPS, TRADE & MFG	4,800	\$35,299	\$68,166	\$56,988	\$84,596	\$32.77
414011	SALES REPS, TECHNICAL	820	\$45,290	\$86,917	\$85,298	\$107,722	\$41.79
414012	SALES REPS	3,990	\$34,378	\$64,300	\$54,262	\$79,260	\$30.91
419000	SALES WRKRS, OTHER	1,700	\$19,785	\$35,784	\$26,575	\$43,782	\$17.20
419022	REAL ESTATE AGENTS	350	\$26,565	\$42,271	\$39,043	\$50,126	\$20.32
419031	SALES ENGRS	200	\$45,828	\$71,468	\$68,075	\$84,288	\$34.36
419041	TELEMARKETERS	850	\$19,177	\$23,821	\$22,375	\$26,138	\$11.45
419099	SALES WRKRS, OTHER	90	\$19,293	\$35,480	\$27,868	\$43,572	\$17.06
430000	OFFICE SUPPORT WRKRS	50,940	\$21,123	\$31,909	\$30,045	\$37,298	\$15.34
431000	SUPRS, OFFICE WRKRS	2,650	\$33,840	\$51,061	\$46,277	\$59,676	\$24.55
431011	SUPRS, OFFICE WRKRS	2,650	\$33,840	\$51,061	\$46,277	\$59,676	\$24.55
433000	FINANCIAL CLERKS	8,880	\$21,385	\$30,734	\$29,118	\$35,402	\$14.78
433011	BILL/ACC'T COLLECTORS	2,060	\$21,011	\$27,171	\$25,431	\$30,256	\$13.07
433021	BILLING CLERKS	1,430	\$26,353	\$33,746	\$32,171	\$37,442	\$16.23
433031	BOOKKEEPERS	3,250	\$23,730	\$34,317	\$33,347	\$39,608	\$16.50
433051	PAYROLL CLERKS	510	\$25,466	\$33,685	\$32,593	\$37,788	\$16.19
433061	PROCUREMENT CLERKS	150	\$27,487	\$36,566	\$34,935	\$41,110	\$17.58
433071	TELLERS	1,490	\$18,997	\$23,350	\$22,881	\$25,527	\$11.22
434000	INFO/RECORD CLERKS	11,930	\$21,684	\$30,678	\$29,344	\$35,181	\$14.75



PENNSYLVANIA OCCUPATIONAL WAGES: Lehigh Valley Investment Work Area

Includes: Lehigh and Northampton Counties

Period: 2009

SOC Code	Occupational Title	Total Employment	Entry Annual Wage	Average Annual Wage	Median Annual Wage	Experienced Annual Wage	Average Hourly Wage
434011	BROKERAGE CLERKS	50	\$30,720	\$38,046	\$37,084	\$41,714	\$18.30
434051	CUSTOMER SVC REPS	6,380	\$23,824	\$32,277	\$30,666	\$36,505	\$15.51
434061	ELIGIBILITY INTERVIEWERS	290	\$33,645	\$42,020	\$41,734	\$46,212	\$20.20
434071	FILE CLERKS	360	\$17,350	\$24,431	\$22,882	\$27,966	\$11.75
434081	HOTEL DESK CLERKS	320	\$17,578	\$21,660	\$20,777	\$23,698	\$10.41
434111	INTERVIEWERS	250	\$25,120	\$31,568	\$31,272	\$34,792	\$15.17
434121	LIBRARY ASS'TS	170	\$18,005	\$24,229	\$23,909	\$27,342	\$11.65
434131	LOAN CLERKS	130	\$21,548	\$31,820	\$31,148	\$36,952	\$15.29
434151	ORDER CLERKS	500	\$22,585	\$30,856	\$30,647	\$34,993	\$14.84
434161	HR CLERKS	420	\$27,771	\$37,824	\$36,381	\$42,852	\$18.19
434171	RECEPTIONISTS	2,520	\$19,552	\$25,747	\$25,689	\$28,848	\$12.38
435000	RCRD/SCHDL/DISPTCH CLERKS	8,130	\$19,042	\$31,889	\$29,407	\$38,309	\$15.33
435021	COURIERS/MESSENGERS	240	\$18,504	\$24,789	\$23,461	\$27,935	\$11.92
435031	POLICE/FIRE/AMBLNC DISPATCHERS	180	\$29,734	\$35,251	\$35,407	\$38,012	\$16.95
435032	DISPATCHERS	420	\$23,567	\$36,224	\$34,320	\$42,555	\$17.42
435051	POSTAL CLERKS	140	\$51,954	\$52,764	\$53,317	\$53,170	\$25.37
435052	POSTAL CARRIERS	780	\$38,060	\$48,249	\$50,791	\$53,348	\$23.20
435053	POSTAL SORTERS	440	\$43,807	\$50,049	\$52,388	\$53,170	\$24.06
435061	PRODUCTION/PLANNING CLERKS	590	\$30,738	\$43,025	\$42,079	\$49,162	\$20.68
435071	SHIPPG/RCVNG CLERKS	1,630	\$22,450	\$31,403	\$30,825	\$35,882	\$15.10
435081	STOCK CLERKS	3,390	\$16,904	\$22,951	\$20,677	\$25,964	\$11.04
435111	WEIGHERS/SAMPLERS	190	\$22,988	\$28,225	\$27,077	\$30,838	\$13.56
436000	SECRETARIES/ADMIN ASS'TS	8,390	\$23,739	\$32,374	\$31,601	\$36,696	\$15.57
436011	ADMIN ASS'TS	2,070	\$28,938	\$38,732	\$38,294	\$43,629	\$18.62
436012	LEGAL SECRETARIES	680	\$24,857	\$33,639	\$34,377	\$38,034	\$16.17
436013	MEDICAL SECRETARIES	1,200	\$25,020	\$29,099	\$28,363	\$31,134	\$13.99
436014	SECRETARIES	4,430	\$22,099	\$30,106	\$29,963	\$34,110	\$14.47
439000	OFFICE SUPPORT WRKRS, OTHER	10,570	\$20,058	\$29,271	\$28,242	\$33,873	\$14.07
439011	COMPUTER OPRS	220	\$21,826	\$33,030	\$32,234	\$38,628	\$15.88



PENNSYLVANIA OCCUPATIONAL WAGES: Lehigh Valley Investment Work Area

Includes: Lehigh and Northampton Counties

Period: 2009

SOC Code	Occupational Title	Total Employment	Entry Annual Wage	Average Annual Wage	Median Annual Wage	Experienced Annual Wage	Average Hourly Wage
439021	DATA ENTRY CLERKS	540	\$21,036	\$29,319	\$26,441	\$33,458	\$14.10
439051	MAIL CLERKS	340	\$19,708	\$25,170	\$23,576	\$27,902	\$12.10
439061	GEN'L OFFICE CLERKS	7,970	\$19,449	\$28,314	\$27,298	\$32,745	\$13.61
470000	CONSTRC/EXTRACTION WRKRS	9,560	\$26,720	\$46,183	\$41,608	\$55,910	\$22.20
471000	SUPRS, CONSTRC/EXTRCT WRKRS	780	\$46,378	\$65,943	\$64,985	\$75,722	\$31.70
471011	SUPRS, CONSTRC/EXTRCT WRKRS	780	\$46,378	\$65,943	\$64,985	\$75,722	\$31.70
472000	CONSTRC TRADES WRKRS	7,300	\$26,458	\$45,695	\$40,820	\$55,316	\$21.97
472031	CARPENTERS	1,680					\$0.00
472061	CONSTRC LABORERS	1,440	\$21,515	\$32,463	\$29,432	\$37,941	\$15.61
472073	OPERATING ENGRS	750	\$32,537	\$46,452	\$40,060	\$53,411	\$22.33
472111	ELECTRICIANS	1,130	\$32,530	\$57,917	\$61,180	\$70,607	\$27.85
472141	PAINTERS	280	\$26,573	\$31,608	\$31,640	\$34,120	\$15.19
473000	CONSTRC HELPERS	580	\$22,849	\$31,667	\$29,271	\$36,078	\$15.23
474000	CONSTRC WRKRS, OTHER	810	\$29,173	\$41,866	\$40,515	\$48,212	\$20.13
474011	CONSTRC/BLDG INSPECTORS	260	\$35,468	\$46,272	\$45,695	\$51,672	\$22.24
474051	HWY MAINT WRKRS	330	\$30,523	\$39,664	\$40,247	\$44,234	\$19.07
475000	EXTRCT WRKRS	90	\$30,220	\$46,643	\$44,388	\$54,852	\$22.43
490000	INSTALL/MAINT/RPR WRKRS	12,030	\$26,924	\$42,291	\$40,809	\$49,972	\$20.33
491000	SUPRS, INSTALL/MAINT/RPR WRKRS	760	\$44,499	\$60,338	\$58,803	\$68,260	\$29.01
491011	SUPRS, INSTALL/MAINT/RPR WRKRS	760	\$44,499	\$60,338	\$58,803	\$68,260	\$29.01
492000	ELEC EQUIP MECHS	980	\$29,295	\$45,934	\$45,114	\$54,249	\$22.08
492094	COMM/IND EQUIP RPRS	150	\$37,476	\$46,632	\$46,502	\$51,216	\$22.42
493000	VEHICLE/MOBILE EQUIP MECHS	3,460	\$23,947	\$39,134	\$37,301	\$46,730	\$18.82
493021	AUTO BODY RPRS	240	\$30,738	\$40,871	\$40,678	\$45,938	\$19.65
493023	AUTO MECHS	1,850	\$21,876	\$39,090	\$36,419	\$47,689	\$18.79
493031	BUS/TRUCK MECHS	600	\$31,389	\$40,694	\$39,678	\$45,351	\$19.57
493042	MOBILE HVY EQUIP MECHS	250	\$39,542	\$48,326	\$47,890	\$52,719	\$23.23
499000	INSTALL/MAINT/RPR WRKRS, OTHER	6,830	\$27,502	\$41,359	\$40,636	\$48,287	\$19.88
499021	HVAC MECHS	830	\$26,512	\$41,532	\$38,423	\$49,040	\$19.96



PENNSYLVANIA OCCUPATIONAL WAGES: Lehigh Valley Investment Work Area

Includes: Lehigh and Northampton Counties

Period: 2009

SOC Code	Occupational Title	Total Employment	Entry Annual Wage	Average Annual Wage	Median Annual Wage	Experienced Annual Wage	Average Hourly Wage
499041	INDSTRL MACHINERY MECHS	1,020	\$35,341	\$45,556	\$45,382	\$50,663	\$21.90
499042	GEN'L MAINT WRKRS	2,860	\$26,576	\$37,879	\$37,291	\$43,531	\$18.21
499043	MACHINERY MAINT WRKRS	110	\$29,362	\$39,859	\$39,770	\$45,110	\$19.16
499098	INSTALL/MAINT/RPR HELPERS	270	\$20,693	\$29,447	\$29,060	\$33,826	\$14.16
499099	INSTALL/MAINT/RPR WRKRS, OTHER	220	\$20,805	\$38,715	\$42,340	\$47,670	\$18.62
510000	PRODUCTION WRKRS	21,340	\$22,456	\$34,915	\$33,166	\$41,150	\$16.79
511000	SUPRS, PRODUCTION WRKRS	1,490	\$39,094	\$57,785	\$57,244	\$67,124	\$27.78
511011	SUPRS, PRODUCTION WRKRS	1,490	\$39,094	\$57,785	\$57,244	\$67,124	\$27.78
512000	ASSEMBLERS/FABRICATORS	4,040	\$23,019	\$30,809	\$28,873	\$34,704	\$14.81
512041	STRUCTRL METAL FABRICATORS	170	\$33,197	\$48,300	\$45,853	\$55,856	\$23.22
512092	TEAM ASSEMBLERS	2,760	\$24,042	\$29,933	\$28,460	\$32,875	\$14.39
513000	FOOD PROCESSING WRKRS	1,190	\$19,340	\$27,764	\$26,848	\$31,984	\$13.35
513011	BAKERS	420	\$17,387	\$23,446	\$22,315	\$26,479	\$11.28
514000	METAL & PLASTIC WRKRS	4,370	\$27,390	\$37,021	\$36,426	\$41,831	\$17.80
514011	COMPUTER CNTRL MACH OPRS	360	\$27,792	\$35,047	\$34,855	\$38,677	\$16.85
514021	EXTRUDE/DRAW MACH OPRS	360	\$32,402	\$37,764	\$38,044	\$40,444	\$18.15
514031	CUT/PUNCH/PRESS MACH OPRS	330	\$23,432	\$32,459	\$32,726	\$36,974	\$15.60
514033	GRIND/LAPP/BUFF MACH OPRS	150	\$26,581	\$34,748	\$33,627	\$38,832	\$16.71
514041	MACHINISTS	860	\$32,978	\$42,713	\$42,290	\$47,580	\$20.53
514081	MULTI MACH TOOL OPRS	190	\$25,419	\$33,210	\$31,307	\$37,101	\$15.96
514121	WELDERS	690	\$29,182	\$35,818	\$35,100	\$39,139	\$17.22
515000	PRINTING WRKRS	700	\$25,077	\$35,516	\$35,276	\$40,741	\$17.08
515022	PREPRESS TECHS	180	\$26,692	\$36,138	\$36,287	\$40,857	\$17.37
515023	PRINTING MACH OPRS	280	\$25,289	\$37,680	\$37,448	\$43,877	\$18.12
516000	TEXTILE/FURNISHING WRKRS	1,670	\$17,448	\$24,040	\$22,209	\$27,333	\$11.55
516011	LAUNDRY WRKRS	420	\$20,241	\$24,373	\$23,962	\$26,439	\$11.72
516021	GARMENT/TEXTILE PRESSERS	200	\$20,026	\$23,536	\$22,076	\$25,296	\$11.31
516031	SEWING MACHINE OPRS	760	\$16,686	\$21,483	\$19,314	\$23,881	\$10.33
517000	WOODWORKERS	410	\$18,481	\$28,545	\$27,520	\$33,575	\$13.73



PENNSYLVANIA OCCUPATIONAL WAGES: Lehigh Valley Investment Work Area**Includes: Lehigh and Northampton Counties****Period: 2009**

SOC Code	Occupational Title	Total Employment	Entry Annual Wage	Average Annual Wage	Median Annual Wage	Experienced Annual Wage	Average Hourly Wage
517011	CABINETMAKERS	180	\$22,167	\$31,293	\$28,307	\$35,860	\$15.05
518000	PLANT/SYSTEM OPRS	1,060	\$39,125	\$51,103	\$49,716	\$57,096	\$24.57
519000	PRODUCTION WRKRS, OTHER	6,410	\$21,540	\$32,575	\$32,516	\$38,096	\$15.66
519021	CRUSH/GRIND/POLISH MACH OPRS	160	\$25,756	\$34,539	\$32,628	\$38,935	\$16.61
519022	HAND GRIND/POLISH WRKRS	110	\$22,323	\$29,429	\$28,284	\$32,985	\$14.15
519023	MIX/BLEND MACH OPRS	420	\$30,528	\$36,086	\$36,118	\$38,865	\$17.35
519041	EXTRUDE/FORM/PRESS/COMPACT MACH OP	50	\$20,466	\$29,178	\$26,850	\$33,542	\$14.03
519061	INSPECTORS/TESTERS/WEIGHERS	980	\$24,737	\$36,483	\$35,478	\$42,352	\$17.54
519111	PACK/FILL MACH OPRS	1,240	\$19,787	\$29,714	\$28,695	\$34,676	\$14.29
519121	COAT/PAINT/SPRAY MACH OPRS	190	\$23,988	\$32,106	\$32,057	\$36,168	\$15.43
519122	TRANSPORT EQUIP PAINTERS	150	\$28,960	\$36,520	\$35,060	\$40,300	\$17.55
519132	PHOTO PROCESS MACH OPRS	210	\$15,919	\$18,222	\$17,476	\$19,378	\$8.76
519198	PRODUCTION WRKR HELPERS	1,510	\$20,728	\$30,678	\$30,013	\$35,652	\$14.75
530000	TRANSPORT/MATERIAL MOVING WRKRS	22,080	\$19,977	\$32,398	\$29,655	\$38,609	\$15.58
531000	SUPRS, TRANS/MAT MOVING WRKRS	860	\$36,333	\$55,577	\$52,971	\$65,196	\$26.72
531021	SUPRS, HELPERS/LABORERS	300	\$36,510	\$50,213	\$50,073	\$57,063	\$24.14
531031	SUPRS, TRANSPORT WRKRS	540	\$36,650	\$58,833	\$56,027	\$69,927	\$28.29
533000	MOTOR VEHICLE OPS	8,550	\$22,258	\$36,070	\$34,326	\$42,979	\$17.34
533022	SCHOOL BUS DRIVERS	980	\$21,334	\$30,406	\$29,129	\$34,939	\$14.62
533031	ROUTE SALES DRIVERS	950	\$16,442	\$29,681	\$26,583	\$36,297	\$14.27
533032	HVY TRUCK DRIVERS	3,830	\$30,545	\$43,534	\$41,075	\$50,028	\$20.93
533033	LT TRUCK DRIVERS	2,090	\$21,101	\$30,509	\$29,216	\$35,213	\$14.67
533041	TAXI DRIVERS/CHAUFFEURS	370	\$19,913	\$24,391	\$23,998	\$26,624	\$11.73
537000	MATERIAL MOVING WRKRS	11,820	\$19,113	\$27,574	\$26,902	\$31,795	\$13.25
537011	CONVEYOR OPS	110	\$20,633	\$25,115	\$22,895	\$27,354	\$12.08
537032	EXCAVATE/LOAD MACH OPS	210	\$33,300	\$45,120	\$44,034	\$51,033	\$21.69
537051	IND TRUCK/TRACTOR OPS	2,830	\$25,976	\$32,384	\$32,401	\$35,594	\$15.57
537061	VEHICLE CLEANERS	570	\$17,121	\$20,827	\$20,009	\$22,674	\$10.01
537062	LABORERS	5,820	\$18,614	\$26,348	\$25,737	\$30,208	\$12.66

PENNSYLVANIA OCCUPATIONAL WAGES: Lehigh Valley Investment Work Area

Includes: Lehigh and Northampton Counties

Period: 2009

SOC Code	Occupational Title	Total Employment	Entry Annual Wage	Average Annual Wage	Median Annual Wage	Experienced Annual Wage	Average Hourly Wage
537063	MACHINE FEEDERS	310	\$21,579	\$29,360	\$29,912	\$33,256	\$14.12
537064	HAND PACKERS	1,770	\$17,523	\$23,571	\$21,856	\$26,600	\$11.33