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# Lehigh Valley Hot Careers

## 2021-2022



## A GROWING WORKFORCE IS CRITICAL - LEHIGH VALLEY'S POPULATION BETWEEN AGES 18 - 34 GREW AT A FASTER RATE THAN EVERY OTHER REGION IN PA

### HALF OF LEHIGH VALLEY'S POPULATION IS UNDER 40 YEARS OLD



#### LEHIGH VALLEY POPULATION 687,508

Source: United States Census, 2020



#### TOTAL WORKFORCE 314,957

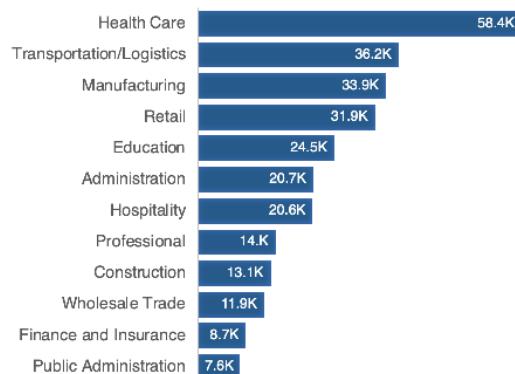
Source: JobsEQ (LAUS), Q2 2021

### TOP SOFT SKILLS

- Ability to Work in Fast-Paced Environment
- Ability to Work Independently
- Adaptability
- Communication
- Cooperation/Team Player
- Customer Service
- Detail Oriented
- Organized
- Problem Solving
- Work Well with Others

Source: Chmura Economics JobsEQ, July 2020 - June 2021

### EMPLOYMENT BY INDUSTRY



Source: Chmura Economics JobsEQ, Q2 2021

Lehigh Valley's continued economic success depends on a workforce with the education and skills that employers value in a rapidly changing world. The COVID-19 pandemic has only underscored that principle as demand for talent changes and companies reposition themselves in the recovery. LVEDC is a leader in assessing the region's talent market and strengthening the talent pipeline for in-demand jobs.

LVEDC, in collaboration with education and business partners, developed this Hot Careers Guide covering major job sectors in the Lehigh Valley economy. This guide provides a clear visual representation of career opportunities and provides a basis for meaningful career exploration based on individual interests. The occupations listed are among the most commonly sought by Lehigh Valley employers, employ at least 95 people, and/or were suggested for inclusion by local employers.

For more information, visit  
[www.lehighvalley.org/hotcareers](http://www.lehighvalley.org/hotcareers)  
[www.careerlinklehighvalley.org/job-seekers/career-resources/](http://www.careerlinklehighvalley.org/job-seekers/career-resources/)

Education Level	General Business Operations	Production, Maintenance & Logistics	Science, Technology, Engineering & Math										
High School or GED	Administrative Assistants 🔥 Customer Service Representatives 🔥 Office Clerks <b>\$ - \$\$</b>	Assemblers & Fabricators Food Batchmakers Machinery Operators Material Handlers 🔥 Production Supervisors 🔥 Quality Control Inspectors Warehouse Associates 🔥 <b>\$ - \$\$</b>											
Certificate or Specialized Training		Electricians Machinists Maintenance Mechanics Maintenance & Repair Workers 🔥 Welders <b>\$\$ - \$\$\$</b>											
Associate Degree			Accounting Clerks Automation Technicians Computer Help Desk Specialists 🔥 Engineering Technicians <b>\$\$ - \$\$\$</b>										
Bachelor Degree	Marketing Specialists Office Managers Sales Analysts Sales Representatives <b>\$\$\$ - \$\$\$\$\$</b>	Material Planners Operations Managers 🔥 Production Managers Quality Control Analysts Supply Chain Planners <b>\$\$ - \$\$\$\$\$\$</b>	Accountants & Auditors 🔥 Chemists Computer Network Managers Engineers 🔥 Financial Analysts Graphic Designers Software Developers 🔥 <b>\$\$\$ - \$\$\$\$\$\$</b>										
Master/ Doctoral/ Professional Degree			Computer Hardware Engineers  <b>\$\$\$\$\$</b>										
🔥 = more than 500 job postings in the past year Click the occupation to learn more		<b>ANNUAL SALARY RANGES</b> <table> <tbody> <tr> <td>\$</td><td>\$20,000 - \$35,000</td></tr> <tr> <td>\$\$</td><td>\$35,000 - \$50,000</td></tr> <tr> <td>\$\$\$</td><td>\$50,000 - \$75,000</td></tr> <tr> <td>\$\$\$\$</td><td>\$75,000 - \$100,000</td></tr> <tr> <td>\$\$\$\$\$</td><td>More than \$100,000</td></tr> </tbody> </table>		\$	\$20,000 - \$35,000	\$\$	\$35,000 - \$50,000	\$\$\$	\$50,000 - \$75,000	\$\$\$\$	\$75,000 - \$100,000	\$\$\$\$\$	More than \$100,000
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For more information about Lehigh Valley careers, visit <a href="http://www.lehighvalley.org/hotcareers">www.lehighvalley.org/hotcareers</a>		For more information about specific occupations, visit <a href="http://www.onetonline.org">www.onetonline.org</a>											

Source: JobsEQ (July 2020 through June 2021), O\*Net education levels are the minimum preferred by employers.

Education Level	 Architecture & Engineering	 General Business Operations	 Construction & Construction Management
High School or GED		Administrative Assistants 🔥 Office Clerks  \$\$	Construction Laborers Equipment Operators Maintenance Workers Painters  \$\$\$ - \$\$\$
Certificate or Specialized Training			Carpenters Construction Inspectors Electricians HVAC Technicians Plumbers Heavy Equipment Operators 🔥 Superintendents  \$\$\$ - \$\$\$
Associate Degree	Architectural & Engineering Drafters  \$\$	Accounting Clerks Assistant Project Managers  \$\$\$ - \$\$\$\$\$	
Bachelor Degree	Engineers 🔥 Civil Electrical Mechanical Plumbing Project  \$\$\$\$-\$\$\$\$\$	Accountants & Auditors 🔥 Cost Estimators Operations Managers 🔥 Business Development Representatives 🔥  \$\$\$ - \$\$\$\$\$	Construction Project Managers Project Engineers  \$\$\$\$
Master/ Doctoral/ Professional Degree	Architects Architectural Managers Engineering Managers  \$\$\$\$ - \$\$\$\$\$		

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Click the occupation to learn more

#### ANNUAL SALARY RANGES

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Lehigh Valley Hot Careers  
BUSINESS SERVICES

2021-2022

Education Level	Arts & Communications	General Business Operations	Professional Services
High School or GED	Sales Associates  \$	Administrative Assistants 🔥 Customer Service Representatives 🔥 Office Clerks Receptionists  \$ - \$\$	Bank Tellers Cleaners 🔥 Insurance Processors Material Movers 🔥 Security Guards 🔥 Utility Locators  \$ - \$\$\$\$
Certificate or Specialized Training	Printing Press Operators  \$\$		Maintenance & Repair Workers 🔥 Real Estate Agents \$\$ - \$\$\$
Associate Degree		Accounting Clerks Office Managers  \$\$-\$\$\$\$	Cable Technicians Computer Help Desk Specialists 🔥  \$\$\$
Bachelor Degree	Content Writers & Editors Graphic Designers Marketing Managers Production Directors Social Media Coordinators  \$\$\$ - \$\$\$\$\$	Advertising & Sales Representatives 🔥 Financial Analysts General Managers 🔥 Human Resources Specialists 🔥 Project Coordinators Sales Managers Talent Acquisition Specialists 🔥 Training Coordinators  \$\$\$ - \$\$\$\$\$	Accountants & Auditors 🔥 Computer Systems Analysts Data Analysts Engineers Insurance Underwriters IT Managers Software & Web Developers 🔥 System Administrators 🔥  \$\$\$\$ - \$\$\$\$\$\$
Master/Doctoral/Professional Degree		Financial Managers Management Analysts  \$\$\$\$ - \$\$\$\$\$\$	Engineering Managers Lawyers Operations Research Analysts  \$\$\$\$ - \$\$\$\$\$\$

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Lehigh Valley Hot Careers  
EDUCATION & TRAINING

2021-2022

Education Level	General Business Operations	Professional Support Services	Teaching/Training
High School or GED	Administrative Assistants 🔥 Cafeteria Workers 🔥 Janitors 🔥 Receptionists Security & Crossing Guards 🔥 \$ - \$\$	Caregivers 🔥 Daycare Workers \$	Library Assistants \$
Certificate or Specialized Training	Bus Drivers Maintenance & Repair Workers 🔥 \$ - \$\$		Vocational Education Teachers* * Must work toward acquiring PA teaching credentials. \$\$
Associate Degree	Accounting Clerks Computer Help Desk Specialists 🔥 IT Support Specialists 🔥 \$\$ - \$\$\$		Teacher Assistants \$
Bachelor Degree	Operations Managers 🔥 Project Coordinators \$\$\$\$ - \$\$\$\$\$	Social Workers/Caseworkers Registered Nurses 🔥 \$\$\$	Coaches School Teachers 🔥 Pre-K Elementary School Middle School High School \$ - \$\$\$\$
Master/Doctoral/Professional Degree	Curriculum & Instruction Directors School Administrators Superintendents \$\$\$ - \$\$\$\$\$	Counselors Speech-Language Pathologists \$\$\$ - \$\$\$\$\$	College Professors Library Directors \$\$\$\$ - \$\$\$\$\$\$

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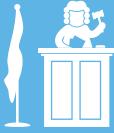
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Education Level	 General Business Operations	 Government/ Law	 Public Works & Safety
High School or GED	Activities Assistants Administrative Assistants 🔥 Customer Service Representatives 🔥 Janitors 🔥 Office Clerks	Library Assistants	Corrections Officers Highway Maintenance Workers Lifeguards Police, Fire & Ambulance Dispatchers
	\$ - \$\$	\$	\$ - \$\$\$
Certificate or Specialized Training		Criminal Investigators Detectives \$\$\$\$	EMTs & Paramedics Firefighters Licensed Practical Nurses 🔥 Maintenance & Repair Workers 🔥 Police Officers \$\$ - \$\$\$
Associate Degree	Accounting Clerks Office Managers	Grant Writers Legal Secretaries Paralegals & Legal Assistants	Police Supervisors
	\$\$ - \$\$\$	\$\$ - \$\$\$	\$\$\$
Bachelor Degree	Accountants & Auditors 🔥 General Managers 🔥 Project Coordinators \$\$\$ - \$\$\$\$\$	Labor Relations Specialists Social Workers/Caseworkers \$\$	
Master/ Doctoral/ Professional Degree		Lawyers \$\$\$\$-\$\$\$\$\$	

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# Lehigh Valley Hot Careers

## HEALTH CARE

2021-2022

Education Level	General Business Operations	Human Services & Support	Direct Patient Care
High School or GED	Administrative Assistants 🔥 Food Service Workers 🔥 Janitors & Housekeepers 🔥 Scheduling Coordinators 🔥 Security Guards 🔥 <b>\$ - \$\$</b>	Call Center Representatives 🔥 Medical Receptionists 🔥 Patient Services Representatives 🔥 Sterile Processing Technicians <b>\$\$</b>	Home Health Aides 🔥 Ophthalmic Technicians Technical Partners 🔥  <b>\$ - \$\$</b>
Certificate or Specialized Training	Maintenance & Repair Workers 🔥  <b>\$\$</b>	Massage Therapists Pharmacy Technicians  <b>\$\$</b>	Certified Nursing Assistants 🔥 EMTs & Paramedics Medical & Dental Assistants 🔥 Phlebotomists Veterinary Technicians  <b>\$\$</b>
Associate Degree	Accounting Clerks Computer Help Desk Specialists 🔥  <b>\$\$-\$\$\$</b>	Behavioral Health Technician  <b>\$\$</b>	Advanced Imaging Technicians Licensed Practical Nurses 🔥 Respiratory Therapists Therapy Assistants <i>Occupational, Physical</i>  <b>\$\$ - \$\$\$</b>
Bachelor Degree	Accountants & Auditors 🔥 Computer Systems Analysts Health Care Business Analysts Human Resources Specialists 🔥 Operations Managers 🔥 Outpatient Practice Managers 🔥 Talent Acquisition Specialists 🔥  <b>\$\$\$ - \$\$\$\$\$</b>	Direct Support Professionals 🔥 Medical Technologists Social Workers/Caseworkers <i>Child, Family, School</i> Substance Abuse Counselors 🔥  <b>\$\$ - \$\$\$</b>	Athletic Trainers Dietitians & Nutritionists Registered Nurses 🔥 Registered Respiratory Therapists  <b>\$\$ - \$\$\$\$\$</b>
Master/Doctoral/Professional Degree	Health Care Administrators 🔥 Outpatient Practice Directors 🔥  <b>\$\$\$\$</b>	Case Managers Clinical Psychologists Crisis Counselors Pharmacists  <b>\$\$ - \$\$\$\$\$</b>	Nurse Practitioners Therapists <i>Occupational, Physical</i> Physician Assistants Physicians & Surgeons Speech Language Pathologists  <b>\$\$\$\$ - \$\$\$\$\$</b>

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Education Level	General Business Operations	Food & Beverage Services	Travel, Tourism, Lodging & Recreation
High School or GED Preferred	Administrative Assistants 🔥 Customer Service Representatives 🔥 Office Clerks Receptionists Sales Associates 🔥 Security Guards 🔥 Store Managers 🔥  \$ - \$\$\$	Cooks 🔥 Delivery Drivers 🔥 Food & Beverage Workers 🔥 Food Service Managers 🔥 Servers 🔥  Warehouse Associates 🔥  \$ - \$\$\$	Cashiers 🔥 Front Desk Associates Groundskeepers Guest Room Attendants 🔥 Laundry Attendants 🔥 Janitors 🔥 Ride Operators  \$
Certificate or Specialized Training Preferred	Maintenance & Repair Workers 🔥  \$\$	Bartenders  \$	Fitness Trainers Gaming Dealers  \$ - \$\$
Associate Degree Preferred	Accounting Clerks Administrative Supervisors  \$\$\$\$	Chefs & Head Cooks  \$\$\$	
Bachelor Degree Preferred	Accounting Managers General Managers 🔥 Director of Sales Sales Representatives 🔥  \$\$ - \$\$\$\$		Hotel Managers  \$\$\$

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Education Level	 General Business Operations	 Production, Maintenance & Logistics	 Science, Technology, Engineering, & Math
High School or GED	Customer Service Representatives 🔥 Office Clerks  \$\$	Assemblers Machinery Operators Production Supervisors 🔥 Quality Control Inspectors  \$\$ - \$\$\$	
Certificate or Specialized Training			Phlebotomists  \$\$
Associate Degree			Laboratory Assistants Laboratory Technicians  \$\$\$ - \$\$\$
Bachelor Degree	Operations Managers 🔥 Sales Representatives  \$\$\$\$ -\$\$\$\$\$		Chemists Industrial Engineers Medical Technologists Software Developers 🔥 Pharmaceutical Sales Representatives  \$\$\$ -\$\$\$\$\$
Master/ Doctoral/ Professional Degree			Research Coordinators Medical Scientists  \$\$\$\$ -\$\$\$\$\$

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Education Level	 General Business Operations	 Distribution & Logistics	 Transportation
High School or GED	Administrative Assistants 🔥 Customer Service Representatives 🔥 Janitors 🔥 Office Clerks Sales Associates 🔥  \$ - \$\$	Forklift Operators 🔥 Material Movers 🔥 Order Fillers 🔥 Quality Control Inspectors Warehouse Associates 🔥 Warehouse Supervisors  \$ - \$\$\$	Delivery Drivers 🔥 Dispatchers  \$ - \$\$
Certificate or Specialized Training		Maintenance & Repair Workers 🔥  \$\$\$	Automotive Technicians Tractor Trailer Truck Drivers 🔥  \$\$ - \$\$\$\$
Associate Degree	Accounting Clerks Computer Help Desk Specialists 🔥 Office Managers  \$\$ - \$\$\$		
Bachelor Degree	Accountants & Auditors 🔥 General Managers 🔥 Human Resource Specialists 🔥 Market Specialists Sales Representatives 🔥 Software Engineers 🔥 Talent Acquisition Specialists 🔥 Project Coordinators 🔥  \$\$ - \$\$\$\$\$	Supply Chain Analysts  \$\$ - \$\$\$\$\$	Operations Managers  \$\$ - \$\$\$\$\$

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## Our Mission

The mission of the Lehigh Valley Economic Development Corporation is to market the economic assets of the Lehigh Valley and to create partnerships to support the recruitment, growth and retention of employers and the creation of jobs for people of all skills and educations.

## Our Vision

Our vision is of a diverse Lehigh Valley economy that provides economic growth and opportunity for people of all skills and education and strengthens all our cities, boroughs, and townships.

## Our Values

*Find a way:* We do what it takes to solve the problem or find the answer

*Build the team:* We work with each other and all partners to find solutions

*Collaborate:* We are the region's economic connector

*Inspire trust:* Treat all equally and fairly and focus on the big picture

*Results first:* Focus our work and efforts on outcomes, not on process

## Our Principles

*To Create Value and Use What We're Given...*

We will serve the people, the employers, and the governments of the Lehigh Valley by maximizing the financial resources and partnerships that are available to us in an efficient, professional, and value-added manner.



[lvmadepossible.com](http://lvmadepossible.com)



[pa.gov/who-we-are](http://pa.gov/who-we-are)

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