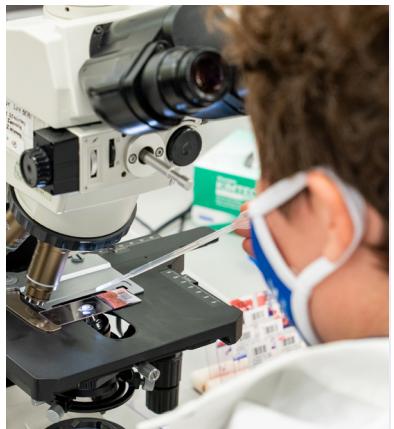


# LEHIGH VALLEY HOT CAREERS 2022-2023



LEHIGH VALLEY  
economic development

MADE POSSIBLE  
IN  
LEHIGH VALLEY®



## LEHIGH VALLEY POPULATION

# 689,167

Source: Census Population Estimate, 2021



## TOTAL LABORFORCE

# 349,027

Source: JobsEQ, ACS 2016-2020

## COMMUTING PATTERNS

The number of people both living and working in the Lehigh Valley has grown by 9% from 2015-19, out-pacing the region's total population growth. Meanwhile, the number of people who are commuting into the Lehigh Valley to work has grown twice as fast as residents commuting to jobs outside the region.



**101,947**  
Work in Lehigh Valley,  
live elsewhere

**197,559**  
Live and work in  
Lehigh Valley

**103,906**  
Live in Lehigh Valley,  
work elsewhere

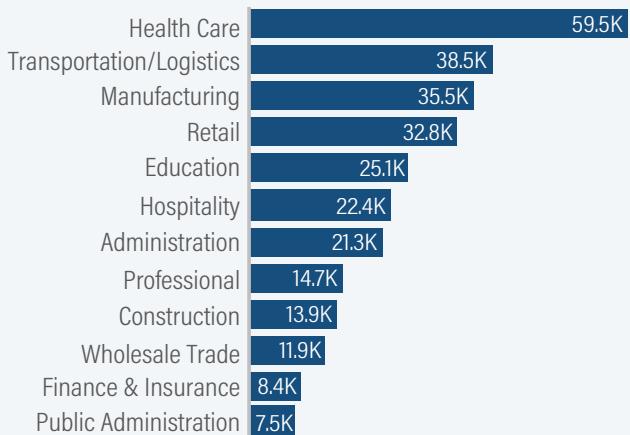
Source: U.S. Census Bureau, Center for Economic Studies, Primary Jobs, 2019

## TOP SOFT SKILLS

- Ability to Work in Fast-Paced Environment
- Adaptability
- Communication
- Cooperation/Team Player
- Customer Service
- Detail-Oriented
- Interpersonal Relationships
- Organized
- Problem Solving
- Self-Motivated

Source: Chmura Economics JobsEQ,  
June 2021-July 2022

## EMPLOYMENT BY INDUSTRY



Source: Chmura Economics JobsEQ, Q1 2022

In today's historically tight labor market, Lehigh Valley commands two distinct advantages. The first is demographic: a growing population, particularly among young adults. The second is collaboration: a coalition of major employers, community leaders, 11 colleges and universities, school districts and three technical schools aligning curriculum to local employers' needs.

To that end, LVEDC, in collaboration with this coalition, developed this Hot Careers Guide covering major job sectors in the Lehigh Valley economy. This guide provides a clear visual representation of career opportunities and provides a basis for meaningful career exploration based on individual interests. The occupations listed are the most common to appear in Lehigh Valley job postings, employ at least 95 people, and/or were suggested for inclusion by local employers.

For more information, visit:

[lehighvalley.org/hotcareers](http://lehighvalley.org/hotcareers)

[careerlinklehighvalley.org/career-pathways/search](http://careerlinklehighvalley.org/career-pathways/search)

Education Level	General Business Operations	Production, Maintenance & Logistics	Science, Technology, Engineering & Math										
High School Diploma or Equivalent	Administrative Assistants 🔥 Customer Service Representatives 🔥 Office Clerks Sales Associates 🔥  \$ - \$\$\$	Assemblers Food Batchmakers & Bakers Machine Operators Material Handlers 🔥 Quality Control Inspectors Warehouse Associates 🔥  \$ - \$\$\$											
Certificate or Specialized Training		Electricians Machinists Maintenance Mechanics Maintenance & Repair Workers 🔥 Maintenance Supervisors 🔥 Production Supervisors 🔥 Tool Makers Welders  \$\$\$ - \$\$\$\$\$											
Associate Degree	Office Managers 🔥  \$\$\$		Accounting Clerks Computer Help Desk Specialists 🔥 Engineering Technicians <i>Automation Mechanical</i>  \$\$\$ - \$\$\$										
Bachelor Degree	Marketing Specialists Sales Analysts Sales Representatives  \$\$\$ - \$\$\$\$\$	Material Planners Operations Managers 🔥 Production Managers Quality Control Analysts Supply Chain Planners  \$\$ - \$\$\$\$\$	Accountants & Auditors 🔥 Chemists Computer Network Managers Engineers 🔥 Financial Analysts Graphic Designers Software Developers 🔥  \$\$\$\$ - \$\$\$\$\$\$										
Master/ Doctoral/ Professional Degree			Computer Hardware Engineers Engineering Managers 🔥  \$\$\$\$\$										
🔥 = more than 500 job postings in the past year Click the occupation to learn more		<b>ANNUAL SALARY RANGES</b> <table> <tr> <td>\$</td><td>\$20,000 - \$35,000</td></tr> <tr> <td>\$\$</td><td>\$35,000 - \$50,000</td></tr> <tr> <td>\$\$\$</td><td>\$50,000 - \$75,000</td></tr> <tr> <td>\$\$\$\$</td><td>\$75,000 - \$100,000</td></tr> <tr> <td>\$\$\$\$\$</td><td>More than \$100,000</td></tr> </table>		\$	\$20,000 - \$35,000	\$\$	\$35,000 - \$50,000	\$\$\$	\$50,000 - \$75,000	\$\$\$\$	\$75,000 - \$100,000	\$\$\$\$\$	More than \$100,000
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Source: JobsEQ (July 2021 through June 2022), O\*Net education levels are the minimum preferred by employers.

Education Level	 Architecture & Engineering	 General Business Operations	 Construction & Construction Management
High School Diploma or Equivalent		Administrative Assistants 🔥 Office Clerks  \$\$\$ - \$\$\$	Construction Laborers Electrician Apprentices Equipment Operators Maintenance Workers Painters  \$\$\$ - \$\$\$
Certificate or Specialized Training			Carpenters Construction Inspectors Electricians HVAC Technicians Plumbers Heavy Equipment Operators 🔥 Superintendents  \$\$\$ - \$\$\$
Associate Degree	Architectural & Engineering Drafters  \$\$\$ - \$\$\$	Accounting Clerks Assistant Project Managers  \$\$\$ - \$\$\$\$\$	Alarm Technicians  \$\$\$\$
Bachelor Degree	Engineers 🔥 Civil Electrical Mechanical Interior Designers  \$\$\$ - \$\$\$\$\$\$	Accountants & Auditors 🔥 Cost Estimators Operations Managers 🔥 Business Development Representatives 🔥 Project Coordinators  \$\$\$\$ - \$\$\$\$\$\$	Construction Project Managers Project Engineers  \$\$\$\$ - \$\$\$\$\$\$
Master/Doctoral/Professional Degree	Architects Architectural Managers 🔥 Engineering Managers 🔥  \$\$\$\$ - \$\$\$\$\$\$		

🔥 = more than 500 job postings in the past year

Click the occupation to learn more

#### ANNUAL SALARY RANGES

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Lehigh Valley Hot Careers  
**BUSINESS SERVICES**

2022-2023

Education Level	Arts & Communications	General Business Operations	Professional Services
High School Diploma or Equivalent		Administrative Assistants 🔥 Customer Service Representatives 🔥 Office Clerks Receptionists 🔥 Sales Associates Talent Acquisition Specialists 🔥  \$ - \$\$	Bank Tellers Cleaners 🔥 Insurance Processors Material Movers 🔥 Security Guards 🔥 Utility Locators  \$ - \$\$\$\$
Certificate or Specialized Training	Printing Press Operators  \$\$		Maintenance & Repair Workers 🔥 Real Estate Agents  \$\$ - \$\$\$\$
Associate Degree		Accounting Clerks Office Managers 🔥  \$\$ - \$\$\$	Cable Technicians Computer Help Desk Specialists 🔥  \$\$\$
Bachelor Degree	Content Writers & Editors Graphic Designers Marketing Managers Marketing Specialists Production Directors Social Media Coordinators  \$\$\$\$ - \$\$\$\$\$\$	Advertising & Sales Representatives 🔥 Financial Analysts General Managers 🔥 Human Resources Specialists 🔥 Project Coordinators Sales Managers Training Coordinators  \$\$ - \$\$\$\$\$	Accountants & Auditors 🔥 Computer Systems Analysts Data Analysts Engineers Insurance Account Managers Insurance Underwriters IT Managers 🔥 Software & Web Developers 🔥 System Administrators 🔥  \$\$\$ - \$\$\$\$\$
Master/Doctoral/Professional Degree		Financial Managers Management Analysts  \$\$\$\$\$ - \$\$\$\$\$\$	Engineering Managers 🔥 Lawyers Operations Research Analysts  \$\$\$ - \$\$\$\$\$\$

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Click the occupation to learn more

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Source: JobsEQ (July 2021 through June 2022), O\*Net education levels are the minimum preferred by employers.

Education Level	 General Business Operations	 Professional Support Services	 Teaching/Training
High School Diploma or Equivalent	Administrative Assistants 🔥 Cafeteria Workers 🔥 Groundskeepers Janitors 🔥 Office Clerks Receptionists 🔥 Security & Crossing Guards 🔥  \$ - \$\$	Caregivers 🔥 Daycare Workers	Library Assistants  \$
Certificate or Specialized Training	Bus Drivers Maintenance & Repair Workers 🔥  \$\$\$ - \$\$\$	Police Officers	Vocational Education Teachers* * Must work toward acquiring PA teaching credentials.  \$\$\$\$ - \$\$\$\$
Associate Degree	Accounting Clerks Computer Help Desk Specialists 🔥 IT Support Specialists 🔥 Office Managers 🔥  \$\$\$ - \$\$\$		Teacher Assistants  \$
Bachelor Degree	College & University Department Professionals Operations Managers 🔥 Project Coordinators  \$\$\$ - \$\$\$\$\$	Direct Support Professionals 🔥 Social Workers/Caseworkers Registered Nurses 🔥  \$\$ - \$\$\$	Coaches School Teachers 🔥 Pre-K Elementary School Middle School High School  \$ - \$\$\$
Master/Doctoral/Professional Degree	Curriculum & Instruction Directors School Administrators Superintendents  \$\$\$\$ - \$\$\$\$\$	Behavioral Health Technicians 🔥 Counselors Speech-Language Pathologists  \$\$\$ - \$\$\$	College Professors Library Directors  \$\$\$\$ - \$\$\$\$\$

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Source: JobsEQ (July 2021 through June 2022), O\*Net education levels are the minimum preferred by employers.

Education Level	General Business Operations	Government/Law	Public Works & Safety
High School Diploma or Equivalent	Activities Assistants Administrative Assistants 🔥 Customer Service Representatives 🔥 Janitors 🔥 Office Clerks	Library Assistants	Corrections Officers Equipment Operators Highway Maintenance Workers Lifeguards Police, Fire & Ambulance Dispatchers
	\$ - \$\$	\$	\$ - \$\$\$
Certificate or Specialized Training	Building & Housing Inspectors	Criminal Investigators Detectives	Certified Nursing Assistants EMTs & Paramedics Firefighters Maintenance & Repair Workers 🔥 Police Officers
	\$\$ - \$\$\$	\$\$\$\$	\$\$ - \$\$\$
Associate Degree	Accounting Clerks Office Managers 🔥	Grant Writers Legal Secretaries Paralegals & Legal Assistants	Licensed Practical Nurses Police Supervisors Treatment Plant Operators
	\$\$ - \$\$\$	\$\$ - \$\$\$	\$\$\$
Bachelor Degree	Accountants & Auditors 🔥 General Managers 🔥 Project Coordinators	Labor Relations Specialists Social Workers/Caseworkers	Engineers 🔥 Community Health Nurses 🔥 Community Health Workers
	\$\$\$ - \$\$\$\$\$	\$\$ - \$\$\$	\$\$ - \$\$\$
Master/Doctoral/Professional Degree		Lawyers	
		\$\$\$\$-\$\$\$\$\$	

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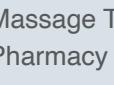
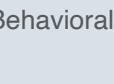
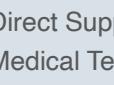
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# Lehigh Valley Hot Careers

## HEALTH CARE

2022-2023

Education Level	General Business Operations	Human Services & Support	Direct Patient Care
High School Diploma or Equivalent	 Administrative Assistants 🔥 Food Service Workers 🔥 Janitors & Housekeepers 🔥 Scheduling Coordinators 🔥 Security Guards 🔥  Talent Acquisition Specialists 🔥  <b>\$ - \$\$</b>	 Call Center Representatives 🔥 Medical Receptionists 🔥 Medical Records & Billing Specialists Patient Services Representatives 🔥 Sterile Processing Technicians  <b>\$\$ - \$\$\$</b>	 Home Health Aides 🔥 Ophthalmic Technicians Technical Partners 🔥  <b>\$ - \$\$</b>
Certificate or Specialized Training	 Maintenance & Repair Workers 🔥  <b>\$\$</b>	 Massage Therapists Pharmacy Technicians  <b>\$\$ - \$\$\$</b>	 Certified Nursing Assistants 🔥 EMTs & Paramedics Medical & Dental Assistants 🔥 Patient Transporters Phlebotomists  <b>\$\$ - \$\$</b>
Associate Degree	 Accounting Clerks Computer Help Desk Specialists 🔥  <b>\$\$-\$\$\$</b>	 Behavioral Health Technicians  <b>\$</b>	 Advanced Imaging Technicians Dental Hygienists Licensed Practical Nurses 🔥 Respiratory Therapists Therapy Assistants <i>Occupational, Physical</i>  <b>\$\$ - \$\$\$</b>
Bachelor Degree	 Accountants & Auditors 🔥 Computer Systems Analysts Health Care Business Analysts Human Resources Specialists 🔥 Medical & Health Services Managers 🔥 Outpatient Practice Managers 🔥  <b>\$\$\$ - \$\$\$\$\$</b>	 Direct Support Professionals 🔥 Medical Technologists Social Workers/Caseworkers <i>Child, Family, School</i> Substance Abuse Counselors 🔥  <b>\$\$ - \$\$\$</b>	 Athletic Trainers Dietitians & Nutritionists Registered Nurses 🔥 Registered Respiratory Therapists  <b>\$\$\$\$ - \$\$\$\$\$</b>
Master/Doctoral/Professional Degree	 Health Care Administrators 🔥 Outpatient Practice Directors 🔥  <b>\$\$\$\$</b>	 Case Managers Clinical Psychologists Crisis Counselors Pharmacists  <b>\$\$ - \$\$\$\$\$</b>	 Nurse Practitioners Therapists <i>Occupational, Physical</i> Physician Assistants Physicians & Surgeons Speech Language Pathologists  <b>\$\$\$\$\$ - \$\$\$\$\$\$</b>

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Source: JobsEQ (July 2021 through June 2022), O\*Net education levels are the minimum preferred by employers.

Education Level	General Business Operations	Food & Beverage Services	Travel, Tourism, Lodging & Recreation
High School Diploma or Equivalent Preferred	Administrative Assistants 🔥 Customer Service Representatives 🔥 Office Clerks Receptionists 🔥 Sales Associates 🔥 Security Guards 🔥 Store Managers 🔥	Bakers Cooks 🔥 Food Preparation Workers 🔥 Food Service Managers 🔥 Servers 🔥 Warehouse Associates 🔥	Cashiers 🔥 Delivery Drivers 🔥 Front Desk Agents Groundskeepers Guest Room Attendants 🔥 Laundry Attendants 🔥 Janitors & Housekeepers Janitor & Housekeeping Supervisors 🔥 Ride Operators 🔥
	\$ - \$\$	\$ - \$\$\$	\$ - \$\$
Certificate or Specialized Training Preferred	Maintenance & Repair Workers 🔥	Bartenders	Fitness Trainers Gaming Dealers
	\$\$	\$	\$ - \$\$
Associate Degree Preferred	Accounting Clerks Administrative Supervisors	Chefs & Head Cooks	
	\$\$-\$\$\$	\$\$\$	
Bachelor Degree Preferred	Accounting Managers General Managers 🔥 Director of Sales Sales Representatives 🔥		Hotel Managers Facility Managers
	\$\$ - \$\$\$\$\$		\$\$\$ - \$\$\$\$\$

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Lehigh Valley Hot Careers  
LIFE SCIENCES

2022-2023

Education Level	 General Business Operations	 Production, Maintenance & Logistics	 Science, Technology, Engineering, & Math
High School Diploma or Equivalent	Customer Service Representatives 🔥 Office Clerks  \$\$	Assemblers Machine Operators Quality Control Inspectors  \$\$\$ - \$\$\$	
Certificate or Specialized Training		Electronic Technicians Maintenance Mechanics Maintenance & Repair Workers 🔥 Production Supervisors 🔥  \$\$\$ - \$\$\$\$\$	Phlebotomists Pharmacy Technicians  \$\$
Associate Degree		Quality Specialists  \$\$\$ - \$\$\$\$\$	Laboratory Assistants Laboratory Technicians  \$\$\$ - \$\$\$
Bachelor Degree	Operations Managers 🔥 Sales Representatives  \$\$\$\$\$ - \$\$\$\$\$\$	Project Managers Quality Control Analysts Quality Control Managers  \$\$\$\$\$ - \$\$\$\$\$\$	Chemists Engineers 🔥 Chemical Industrial Mechanical Medical Technologists Sales Representatives Software Developers 🔥  \$\$\$\$\$ - \$\$\$\$\$\$
Master/ Doctoral/ Professional Degree			Medical Scientists Research Coordinators  \$\$\$\$\$ - \$\$\$\$\$\$

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Source: JobsEQ (July 2021 through June 2022), O\*Net education levels are the minimum preferred by employers.

Education Level	 General Business Operations	 Distribution & Logistics	 Transportation
High School Diploma or Equivalent	Administrative Assistants 🔥 Assemblers Customer Service Representatives 🔥 Janitors 🔥 Office Clerks Sales Associates 🔥 Talent Acquisition Specialists 🔥	Forklift Operators 🔥 Material Movers 🔥 Order Fillers 🔥 Quality Control Inspectors Warehouse Associates 🔥 Warehouse Supervisors	Delivery Drivers 🔥 Dispatchers
Certificate or Specialized Training		Maintenance & Repair Workers 🔥  \$\$\$	Automotive Technicians Tractor Trailer Truck Drivers 🔥  \$\$\$ - \$\$\$\$\$
Associate Degree	Accounting Clerks Computer Help Desk Specialists 🔥 Office Managers 🔥 \$\$\$ - \$\$\$\$		
Bachelor Degree	Accountants & Auditors 🔥 General Managers 🔥 Human Resource Specialists 🔥 Market Specialists Sales Representatives 🔥 Software Engineers 🔥 Project Coordinators 🔥  \$\$\$ - \$\$\$\$\$\$	Supply Chain Analysts  \$\$\$ - \$\$\$\$\$\$	Operations Managers  \$\$\$ - \$\$\$\$\$\$

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## Our Mission

The mission of the Lehigh Valley Economic Development Corporation is to market the economic assets of the Lehigh Valley and to create partnerships to support the recruitment, growth and retention of employers and the creation of jobs for people of all skills and education levels.

## Our Vision

Our vision is of a diverse Lehigh Valley economy that provides economic growth and opportunity for people of all skills and education levels and strengthens all our cities, boroughs, and townships.

## Our Values

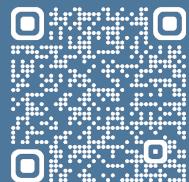
*Find a way:* We do what it takes to solve the problem or find the answer

*Build the team:* We work with each other and all partners to find solutions

*Collaborate:* We are the region's economic connector

*Inspire trust:* Treat all equally and fairly and focus on the big picture

*Results first:* Focus our work and efforts on outcomes, not on process



Scan for a digital copy  
of the Hot Careers Guide

520 N. New Street, Bethlehem, PA 18018  
Phone: 610-266-6775 • Fax: 610-266-7623

[lehighvalley.org](http://lehighvalley.org)

